

USDA BROILER MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET-AT-A-GLANCE



Trade sentiment was no better than steady in the East, steady elsewhere. Retail demand was light to fair with few features, and food service was slow to moderate, best for fast food. Optimism for first of the month was limited as Lenten season begins. Supplies were usually sufficient, but at least adequate and often discounted in the East. In the parts structure, trading was light to moderate with regular commitments usually sufficient. Tenders were balanced to close, and wings were mixed, but available. Supplies of leg items increased, and interest tapered as export issues remained uncertain and cautious. In production areas, live supplies were moderate. Weights were desirable to heavy, but mostly desirable.

<u>GEORGIA F.O.B. DOCK PRICES</u> The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading advanced .25 cents to 72.25 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 63.50 cents last year on February 26, 2003.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading.

DOCK PRICE
(CENTS PER POUND)
220.50
193.00
99.50
124.00
39.00
122.50
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This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

<u>SOUTHERN</u> Trade sentiment was mostly steady. Retail demand was light with mixed opinions for first of the month. Food service demand was fair to moderate, best for fast food promotions. Supplies were usually sufficient with wogs close to short mainly from plant to plant trading. In the parts structure, movement was fair. Tenders were balanced to tight and continued to move well, and the remaining items were at least adequate or available. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

NORTHEAST Trucklot buying interest on ready-to-cook whole broiler/ fryers was light and unaggressive during midweek trading. Offerings of all sizes were at least adequate with discounting occasionally noted. Movement through retail and distributive channels was slow. The market tone was no better than steady to weak. In the parts complex, breast items and tenders were balanced. Legs and leg quarters were slightly more available as dealers eyed export developments with caution. Wings were sufficient.

MIDWEST The whole broiler/fryer market tone was steady. Offerings mixed, mostly limited for the generally inattentive trade interest. Movement into all channels was light to instances fair overall; instances of fairly good demand into fast food in the Chicago area. Expectations of increased demand were tempered for end of the month and the beginning of religious Lenten season. Floor stocks were closely maintained in accordance with anticipation of tapering demand. Weights remained in a desirable range to trending heavier than desired. Market activity on parts was slow with buyers' cautious and waiting further market developments. Supplies of leg quarters and boneless/skinless breasts were mixed, wings and tenders were in close balance and whole breasts adequate for current interest. Trade sentiment was steady to fully steady on wings and tenderloins, and cautiously steady on the balance.

WESTERN The market tone was steady overall. Offerings were adequate for trade needs. Buying activity was fair. Retailer demand was moderate for whole body and fairly good for parts. Floor stocks were adequate.

CHICK PLACEMENT AND EGG SET TOTAL

19 STATES			PERCENT CHANGE
WEEK ENDING 02/2	1/04 2004	<u>2003</u>	PREVIOUS YEAR
EGGS SET	208,416	204,584	+02
CHICKS PLACED	166,648	164,469	+01

BROILER EGGS SET IN 19 SELECTED STATES UP 2 PERCENT

Commercial hatcheries in the 19-State weekly program set 208 million eggs in incubators during the week ending February 21, 2004. This was up 2 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

CHICKS PLACED UP 1 PERCENT

Broiler growers in the 19-State weekly program placed 167 million chicks for meat production during the week ending February 21, 2004. Placements were up 1 percent from the comparable week a year earlier. Cumulative placements from December 28, 2003 through February 21, 2004 were 1.34 billion, up 2 percent from the same period a year earlier.

WEEKLY RYERSAVAILABLE FOR MARKETING Based on the preliminary chick placements, the number of fryers available for the marketing during the week ending 3-Apr-04 is estimated at 154.5 million head. This compares to 154.3 million head the previous week and to 155.4 million head the same week a year ago, when the slaughter was 158.2 million head and the composite weighted average pr 57.71cents per pound.

FEBRUARY 24, 2004

SOUTHERN STATES BROILER/FRYER PARTS

FEBRUARY 25, 2004

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

PC	DUNDS			WTD	PC	DUNDS			WTD
<u>ITEM</u>	<u>(000)</u>	RANGE	MAJORITY	<u>AVG</u>	<u>ITEM</u>	<u>(000)</u>	RANGE	MAJORITY	<u>AVG</u>
BREAST - B/S	885	182.00-260.00	182-187	184.66	BREAST - B/S	880	182.00-260.00	182-185	184.52
TENDERLOINS	233	195.00-239.00	195-198	200.53	TENDERLOINS	207	195.00-243.00	195-198	202.24
BREAST - LINE RUN	108	96.00-101.00	96-98	98.23	BREAST - LINE RUN	113	96.00-102.00	96-98	98.27
FRONT HALVES	Т	OO FEW TO RE	PORT		FRONT HALVES	Т	OO FEW TO RE	PORT	
LEGS	93	54.00-58.00	55-56	56.06	LEGS	113	54.00-58.00	54-56	55.70
LEG QUARTERS (BULK) 403	35.00-39.00	35-37	36.12	LEG QUARTERS (BULK	567	35.00-39.00	36-37	36.38
LEG QUARTERS (4/10)	992	38.00-43.00	38-40	39.67	LEG QUARTERS (4/10)	1,035	38.00-43.00	39-40	39.74
WINGS (WHOLE)	281	119.00-124.00	119-122	121.76	WINGS (WHOLE)	281	119.00-124.00	119-122	121.76
WINGS (CUT)	362	132.00-142.00	132-136	136.30	WINGS (CUT)	527	132.00-142.00	134-137	136.31
DRUMSTICKS	Т	OO FEW TO RE	PORT		DRUMSTICKS	Т	OO FEW TO RE	PORT	
THIGHS	Т	OO FEW TO RE	PORT		THIGHS	Т	OO FEW TO RE	PORT	
B/S THIGHS	Т	OO FEW TO RE	PORT		B/S THIGHS	Т	OO FEW TO RE	PORT	
*********	*****	*****	******	******	*******	*****	******	******	*****

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR — F.O.B. DOCK.

RANGE TODAY'S AVERAGE TODAY'S AVERAGE 5-DAY AVERAGE RANGE 65.00 - 73.50 69.97 65.50 - 72.50 69.65 69.42

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS

Trucklot buying activity was cautious and selective as buyers saw no need to extend floor stocks beyond normal committments. Offerings of boneless-skinless breasts were in good balance. Bone-in breasts were adequate to balanced. Legs and leg quarters had increased in availability as dealers eyed export developments with caution. B/s thigh meat was clearing well. Wings were generally adequate. Retail and distributive movement was light. The market tone was fully steady on boneless-skinless breasts and tenderloins, no better than steady on legs and leg quaters; mostly steady on the balance.

*PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES. FEBRUARY 24, 2004 FEBRUARY 25, 2004

	CURRENT NEG	WTD	1		CURRENT NEC	3 WTD	
<u>ITEM</u>	TRADING*	AVG**	VOL/LBS	<u>ITEM</u>	TRADING*	AVG**	VOL/LBS
BREAST - B/S	185	182.99	740,779	BREAST - B/S	185	185.77	566,381
TENDERLOINS	195	174.34	139,800	TENDERLOINS	195-200	185.86	122,480
BREAST - WITH RIBS	95-96	102.00	208,680	BREAST - WITH RIBS	96-97	102.65	149,440
BREAST - LINE RUN	95	98.31	100,360	BREAST - LINE RUN	96	97.47	112,080
LEGS	47-48	52.82	392,680	LEGS	47-48	51.63	407,041
LEG QUARTERS (BULK)	38-39	38.23	517,930	LEG QUARTERS (BULK)	38-39	39.03	324,825
DRUMSTICKS	40-41	47.38	129,060	DRUMSTICKS	40-41	46.89	137,920
THIGHS	41-42	49.62	48,940	THIGHS	42-43	49.63	48,920
B/S THIGHS	115-116	115.03	71,790	B/S THIGHS	116-117	117.20	85,240
WINGS (WHOLE)	114-115	120.96	144,030	WINGS (WHOLE)	114-115	123.31	113,680
BACKS AND NECKS (STRIPPEI	0) 10-12	11.85	24,480	BACKS AND NECKS (STRIPPED) 10-12	11.93	40,280
LIVERS (5 POUND TUBS)	35-40	34.46	20,365	LIVERS (5 POUND TUBS)	35-40	36.84	11,200
GIZZARDS (HEARTS)	60-65	69.16	24,300	GIZZARDS (HEARTS)	60-65	69.78	20,440
**********	*****	*****	*****	**********	******	*****	******

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).

^{**} WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)								<u>)S)</u>	SOUTHERN CALIFOR	NIA (L.A. ARE	A) PROCESSED POULTRY
AVG AVG								AVG	DELIVERED TO RETAI	<u>LERS</u>	RANGE
	ESTIM	ATED	AC1	<u>UAL</u>	WT	<u>'S A</u>	CTUAL	WTS	FRESH FRYERS		93-99
	02/25	02/24	02/23	02/20	02/23	02/20	02/18	02/16	ROASTERS 4# & UP		95-105
ALA	3,950	3,939	3,730	3,767	5.10	5.00	3,822	5.15	HENS UNDER 5#		-
ARK	5,303	5,228	5,254	5,100	5.06	4.77	5,035	4.98	HENS OVER 5#		71-77
DELMARVA	2,185	2,189	2,214	2,112	5.42	5.23	2,138	5.35	DUCKS		-
KY-LA-TN	2,027	1,970	1,990	1,877	5.08	4.95	1,954	5.14	RABBITS-WHOLE		-
MISS	3,086	3,124	3,061	2,838	5.11	5.47	3,021	5.51	RABBITS-CUT UP		-
NC	2,374	2,400	2,384	2,474	6.38	6.29	2,372	6.24	SAN FRANCISCO PRO	OCESSED POU	ILTRY
TEXAS	2,222	2,037	2,061	1,980	5.26	5.01	2,336	5.14	DELIVERED TO REST	AURANTS ANI	<u> INSTITUTIONS</u>
TOTAL	21,147 2	20,887	20,694	20,148	5.29	5.192	20,678	5.27	FRESH FRYERS	ICE PACK	102-103
MON-WED	63,112(/	A)				(60,837	(A)		DRY PACK	104-106
(A) Weekly									ROASTERS 4# & UP	ICE PACK	109
Broiler-frye	rslaught	ter unde	er federa	al inspec	tion for	25-Fe	b is esti	mated		DRY PACK	105
to be 31,638,000 up 2.0 percent from a week ago and up 11.0 percent								HENS OVER 5#	ICE PACK	93	
from a year	0									DRY PACK	93-95
(Last week 31,029,000; last year 28,501,000)								DUCKS		152-175	

^{*} TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

ESTIMATED U.S. LIVE POULTRY SLAUGHTER

UNDER FEDERAL INSPECTION F	OR WEEK ENDING 28-FEB-04
CURRENT WEEK	PREVIOUS WEEK
02/28/04 (1)	02/21/04

CLASS ——THOUSAND HEAD ——BRO-FRY 157,143 (2) 156,084
LT HENS 1,295 1,259
HVY HENS 1,376 1,399
CHECK TOTAL 159,814 158,742
(1)ESTIMATED

(2)The estimated number of broiler-fryers available for slaughter the week ending 28-Feb-04 is 156.8 million head compared to 150.2 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 157.5 million head or 0.7 million more than estimated available. For week of 06-Mar-04 the estimated available is 156.2 million head.

WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS (INCL GOVT STOCKS) (IN THOUSANDS)

	PROC	ESSED TURKEY	PROCESSED POULTRY
		<u>LBS</u>	<u>LBS</u>
AM (02/23/04	163,751	40,589
AM (02/01/04	141,357	40,964
CHG		22,394	-375
PCT (CHG	16	-1
COLE	STORAG	E MOVEMENT	(IN THOUSANDS)

PROCESSED TURKEYS PROCESSED POULTRY
02/23/04 02/16/04 02/24/03 02/23/04 02/16/04 02/24/03

PACIFIC COAST 6.236 6.240 7.161 4.029 4.154 6.897 LOS **ANGELES** 442 446 1.390 1.953 2.163 3.845

CENTRAL MISCELLANEOUS POULTRY RTC HENS

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S. GRADE A AND PLANT GRADE, 5 LBS. AND UP, FOR WEEK OF FEBRUARY 23, 2004

RANGE
HENS ICE PACKED (12 PER BOX) 66-71
VACUUM PACKED (6-9 PER BOX) 68-78

<u>HACKETTSTOWN POULTRY SALES</u> FOR 02/24/04

AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY

AI FAFENS NEC	ZUINEI			ALL OUT OF STAT	L FO	JLINI	
	LOW	HIGH	AVG		LOW	HIGH	AVG
HEAVY FOWL lb.				HEAVY FOWL ea.		-	-
LIGHT FOWL lb.	-	-	-	LIGHT FOWL ea.	-	3.50	-
MIXED FOWL lb.				MIXED FOWL ea.	-	-	-
BANTAMS lb. BROILERS lb.	-	-	-	BANTAMS ea.	1.50	9.75	-
BROILERS lb.	-	-	-	BROILERS ea.	-	-	-
ROASTERS lb.	-	-	-	ROASTERS ea.	-	-	-
FRYERS lb.	-	-		FRYERS ea.	-	-	-
CHICKS lb. PULLETS lb.	-	-	-	CHICKS ea.	-	.20	-
PULLETS lb.	-	-	-	PULLETS ea.	6.25	8.00	-
BUNNIES lb.	-	-	-	BUNNIES ea.	-	-	-
ROOSTERS lb.	1.00	1.85	1.42	ROOSTERS ea.	5.50	6.75	-
GEESE lb.	-	-	-	GEESE ea.	-	-	-
TURKEYS lb.	.35	.60	.46	TURKEYS ea.	-	-	-
DUCKS lb.	1.20	1.35	1.28	DUCKS ea.	-	-	-
RABBITS lb.	1.15	1.55	1.36	RABBITS ea.	-	-	-
PIGEONS lb.	-	-	-	PIGEONS ea.	3.00	6.75	-
GUINEA FOWL II	o	-	-	GUINEA FOWL ea	a5.50	10.25	-
DUCKLINGS lb.	-	-	-	DUCKLINGS ea.	-	-	-
GUINEA KEETS	ea	-		CALL DUCKS ea			-
SILKIES ea.	-	-		GOSLINGS ea.	-	-	-
GUINEA PIGS ea	a	-	-	TURKEY POULTS	S ea	-	-
CHUKARS ea.	-	-	-				
TOTAL COOPS	126						

Cents per pound for the week ending February 20, 2004								
	Whole		Legs Necks, Back Livers/					
	Chickens	Breasts	w/Thighs	&Wings	Gizzards	Hens		
RAYO	N							
Low	60.64	124.61	74.77	12.46	12.46	54.00		
High	62.31	132.92	83.07	20.77	16.61	54.00		
Mostly	60.64	132.92	83.07	16.61	16.61	54.00		
SAN J	UAN							
Low	60.23	124.61	74.77	12.46	12.46	54.00		
High	61.47	132.92	83.07	16.61	16.61	54.00		
Mostly	60.64	124.61	74.77	12.46	12.46	54.00		
NEW S	SAN JUAN							
Low	60.23	124.61	74.77	12.46	12.46	54.00		
High	61.47	132.92	83.07	20.77	16.61	54.00		
Mostly	60.64	132.92	83.07	16.61	12.46	54.00		
BECE	RRA							
Low	60.64	124.61	74.77	12.46	12.46	56.07		
High	62.31	132.92	83.07	16.61	20.77	56.07		
Mostly	60.64	132.92	83.07	16.61	16.61	56.07		

<u>DELMARVA</u> Movement of ready-to-cook whole birds remained generally slow, typical of both the season and normal mid-week activity. Offerings were fully adequate to ample. Live supplies were moderate; weights were mostly desirable. Processor schedules were moderate. Less than trucklot asking prices were unchanged at 77 to 87 cents. Trade sentiment was steady to weak. Breast items continued to clear satisfactorily. Thighs were in good balance. Other leg cuts were fully adequate to ample and attracting little buyer interest. Wings were irregularly balanced.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

	BRANDED
	U.S. GRADE A
RANGE	68-88
WEIGHTED AVERAGE	80.32
NO. OF BOXES	5,488

*7 of 7 plants reporting.

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